



## A/R Work Down and Data Archiving

You're converting to a new system and the "TO DO" list is overwhelming:

- How will you manage cash flow pre/post conversion?
- Do you have enough resources to work your current A/R, properly plan for implementation, and train on the new system?
- How will you manage your old A/R and where will you house it?

Let Pyramid help you answer these questions with our **A/R Work Down and Data Archiving** solution.

### Issue

Your new system implementation is just around the corner. You've dedicated a large amount of time from your leadership team and key staff to work on the new system. As a result, your cash collections are down and your days in A/R are starting to rise. There's pressure to retire your old legacy system early. How do you manage the system implementation and the A/R at the same time and ensure that both tasks are performed well?

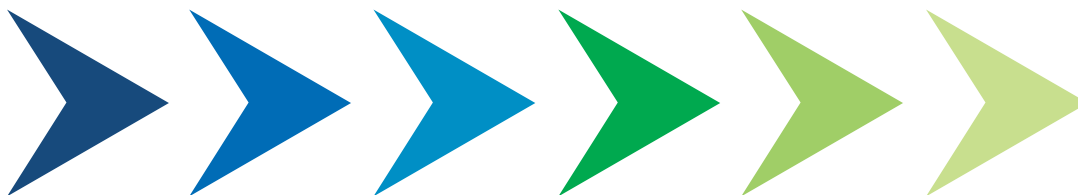
### Solution

**Pyramid's A/R Work Down and Data Archiving** solution combines highly trained staff specializing in A/R liquidation and cash acceleration with an active data archiving technology solution that:

- Provides a cost effective alternative to working your post conversion A/R internally
- Ensures that pre and post conversion cash collections stay at or exceed current performance
- Allows revenue cycle leadership and key personnel to focus on successful implementation and training
- Provides an active data archiving solution that allows for early retirement of old legacy system

### Results

- Consistent cash flow during and immediately after system conversion
- Up to 80% reduction in legacy system maintenance costs by retiring old system earlier
- Increases likelihood of successful system implementation





## Services

### REVENUE CYCLE

Full/Partial Business Office Outsourcing

#### Early Out Services

Insurance and Self Pay

#### Aged A/R Clean-Up and Cash Acceleration

Flexible Delivery Models (onsite, remote, blended)  
Ongoing, Temporary

#### A/R Wind Down and Data Archiving

A/R Liquidation Pre/Post Conversion  
Full Service Data Warehousing

#### Managed Care Contract Assessment

Contract Modeling  
Payment Compliance  
Underpayment Collection  
Contract Negotiation Assistance

#### Operational Assessments

Complete  
Focused

#### Training

A/R management  
Billing  
Follow Up

#### Interim Staffing—Management and Staff

BODs, PADs  
Billers  
Collectors  
Registrars  
Support Staff

#### Consulting

### HEALTH INFORMATION MANAGEMENT

#### Full/Partial HIM Outsourcing

Interim Management  
Infrastructure Development  
Implementation of Best Practices Modeling

#### Full/Partial Cancer Registry Outsourcing

Interim Management  
ACoS Pre-Survey Preparation  
Backlog Support

#### EHR Assessment and Implementation

#### HIPAA Security Risk Assessment

#### Joint Commission Readiness

#### Coding Services

Remote Coding  
Onsite Coding  
Onshore / Offshore / Blended  
All Patient Types (including physician group coding)  
RAC Pre Bill Auditing

#### Audit Services

ICD10 Pre and Post Conversion  
Case Mix Index Analysis  
Case Mix and Documentation Review  
Compliance Audits  
DRG Audits  
APC Audits  
Professional Fee Audits  
RAC Post Bill Auditing with Appeals Process  
Education

#### Release of Information Services

Full Outsource Release of Information

#### Human Resources

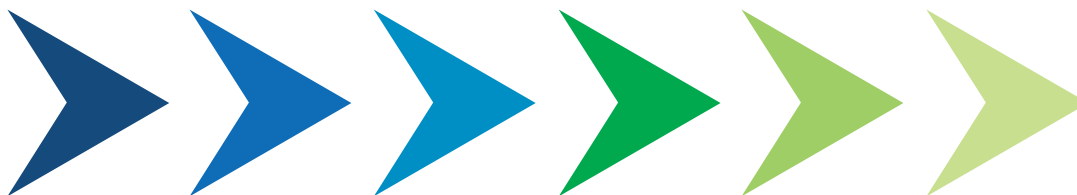
Assessment  
Interim Placement  
Recruitment



## About Pyramid Healthcare Solutions

Pyramid partners with healthcare providers to assess, validate and resolve gaps in their revenue cycle, leading to improved and sustainable financial results. Headquartered in Clearwater, Florida, Pyramid draws on 25+ years experience and best practices developed with more than 500 clients. Pyramid employs over 300 credentialed, knowledgeable healthcare professionals.

Pyramid also offers flex-sourcing to shore up staffing and supplement resources. Flex-sourcing is a flexible staffing solution that offers customized pricing and delivery options to accommodate a hospital's unique needs. For more information, visit: [pyramidhs.com](http://pyramidhs.com).



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800.927.8435